



INTRODUCING YOUR INSTRUCTOR

“We can all get blindsided by something beyond our control. But one thing you can always control is your attitude.

Be positive, aggressively pursue new opportunities, and stay focused on your goals for the year.”

Jim Dustan

WHO IS JIM?

Jim Dustan, Managing Broker for DPR Realty since March, 2016, brings a wealth of knowledge and experience to our agents.

He was the founder, owner and designated broker of two Century 21 real estate offices back in the northwest suburbs of Chicago. His specialties included a wide range of real estate activity from the resale of residential homes as well as both new and spec home sales, to the sale of investment/income properties, leasing and property management.

Jim relocated to Scottsdale, Arizona in August, 1983 and obtained his broker's license that same year. He was the founder, owner and designated broker of Century 21 Alliance

and Investment Group in Scottsdale from 1986 until 1994. He has been a designated broker or managing broker for 28 of his 33 years in Arizona.

Taking an active role in the Scottsdale real estate community, Jim has served on both the Grievance Committee and the Professional Standards Committee for SAAR (Scottsdale Area Assoc. of REALTORS®). He was also a Class 6 Graduate of the SAAR Leadership Academy.

During Jim's career he has continued his education, receiving several of the industry's highest designations. Some of his achievements include: **CRB** (Certified Real Estate Broker); **CRS** (Certified Residential Specialist); **GRI** (Graduate, REALTOR® Institute); **ABR**

(Accredited Buyer Representative); **CDPE** (Certified Distressed Property Expert) and **SFR** (Short Sale and Foreclosure Resource). He has also been a Certified Arizona Ethics instructor for AAR and is currently an Arizona Dept. of Real Estate Certified Continuing Education instructor.

Jim has also achieved REALTOR® Emeritus Status, a significant title bestowed only on those who have held membership in the NAR (National Assoc. of REALTORS®) for a cumulative period of 40 years.

The riches of Jim's collective real estate experiences along with the depth of his knowledge more than qualify him to be one of DPR's managing brokers and instructors.